

SPOTLIGHTERS 1415 Budget Overview September 2014 through August 2015

	Sep '14 - Aug 15
Ordinary Income/Expense	
Income	
5100 · Income	
5400 · GALA Income	
5410 · GALA Silent Auction Income	2,500.00
5420 · GALA Ticket Sales	2,100.00
5430 · GALA Donations	200.00
5440 · GALA-BarConcessions	0.00
Total 5400 · GALA Income	4,800.00
Total 5100 · Income	4,800.00
5110 · Theatre Income (Programs)	
5111 · Ticket Sales	54,320.00
5112 · Program Ads	1,900.00
5113 · Subscriptions	3,650.00
5114 · Gift Certificate	200.00
5116 · Rental	900.00
Total 5110 · Theatre Income (Programs)	60,970.00
5200 · Grants & Donation Income	
5210 · General Grants	
5214 · Foundation Grant	
5214-10 · BHT	2,500.00
5214-11 · CharlesThompsonCharitableTrust	1,000.00
5214-12 · Abell Foundation	32,108.00
5214-2 · Laverna Hahn Trust	5,000.00
5214-3 · Rouse Foundation	2,500.00
5214-4 · TRowePrice Foundation	2,500.00
5214-5 · Cooper Family Fund	1,000.00
5214-7 · Macht Foundation	1,000.00
5214-8 · JohnLeidy Foundation	500.00
Total 5214 · Foundation Grant	48,108.00
5215 · Government Grants	
5215-1 · FreeFallProgram	0.00
5215-2 · BOPA - Baltimore City	0.00
Total 5215 · Government Grants	0.00
Total 5210 · General Grants	48,108.00
5240 · Improvements - House	
5241 · ADA Renovations	0.00
Total 5240 · Improvements - House	0.00
5250 · Improvements - Theatre	
5252 · Theatre Seats	0.00
Total 5250 · Improvements - Theatre	0.00
5260 · Equipment - Theatre	800.00
Total 5200 · Grants & Donation Income	48,908.00
5211 · Partner	
5211-1 · Show Donation	600.00
5211 · Partner - Other	10,600.00
Total 5211 · Partner	11,200.00
5220 · Educational Program Grants	
5223 · Academy Grants-Foundation	
5223-1 · Wright Family Foundation	15,000.00
5223-4 · ClaytonBakerTrust	5,000.00
5223 · Academy Grants-Foundation - Other	2,500.00
Total 5223 · Academy Grants-Foundation	22,500.00

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5220 · Educational Program Grants - Other	1,020.00
Total 5220 · Educational Program Grants	23,520.00
5300 · House Income	
5310 · Concession Sales	3,300.00
5320 · Souvenir Sales	0.00
5330 · Misc Income	0.00
Total 5300 · House Income	3,300.00
5500 · Education Income	
5510 · Academy - Tuition	15,950.00
5511 · Acad-AfterSchool	1,000.00
5512 · Acad-Workshops	0.00
5520 · Seminar & Workshop Fees	300.00
5521 · Acad-Sales	0.00
5522 · Acad-Ticket Sales	0.00
Total 5500 · Education Income	17,250.00
Total Income	169,948.00
Gross Profit	169,948.00
Expense	
10000 · General & Accounting Expenses	
11001 · Advertising	3,480.00
11002 · Promotional Materials	1,250.00
11003 · Marketing	600.00
11004 · Licenses	150.00
11005 · Dues & Subscriptions	700.00
11006 · Office Equipment	400.00
11007 · Office Supplies	1,500.00
11008 · Postage	1,200.00
11010 · Telephone Services	1,680.00
11011 · Internet Services	354.00
11012 · Insurance-Com 40%	880.00
11014 · Insurance-Workman's Comp	150.00
11015 · Interest & Finance Charges	1,320.00
11016 · BGE-H 927892	3,840.00
11017 · Salary (40%) G&A	12,360.00
11020 · Misc Taxes-Fees	0.00
11023 · Penalties	0.00
11024 · Misc G&A Expenses	1,392.00
11026 · Bank Fee	0.00
Total 10000 · General & Accounting Expenses	31,256.00
6000 · Theatre Expenses	
6002 · Costumes	4,500.00
6003 · Props	2,200.00
6004 · Sets	3,000.00
6007 · Stage Mgr Fee	900.00
6009 · Talent Fees	
6009-4 · Do or Die	0.00
6009-6 · Musicians-Productions	6,000.00
Total 6009 · Talent Fees	6,000.00
6010 · Theatre Equipment	
60100 · Lighting & Sound Equipment	0.00
6010 · Theatre Equipment - Other	1,500.00
Total 6010 · Theatre Equipment	1,500.00
6012 · Thtre-Repairs & Maintenance	1,200.00
6013 · Thtre-General Supplies	400.00

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6014 · Royalties	
R12-03 · Rose Royalty	0.00
6014 · Royalties - Other	14,908.00
Total 6014 · Royalties	14,908.00
6016 · Credit Card Fees	3,540.00
6017 · Ticket Turtle Fees	2,820.00
6018 · Thtre-Rent(50%)	7,362.00
6019 · BGE-T 039624	5,710.20
6020 · Thtre-Salary(40%)	12,396.00
6021 · Printing (Ink Cost)	7,800.00
6022 · PhotoCall	1,650.00
6023 · Thtre-ComIns60%	1,314.60
6024 · Scripts	680.00
6025 · Benefit Payment	2,100.00
Total 6000 · Theatre Expenses	79,980.80
66000 · Payroll Exp-Taxes	6,000.00
66900 · Reconciliation Discrepancies	0.00
7000 · Educational Programs	
7100 · Academy Expenses	
7101 · Acad-Staff	
7101a · Acad-Admin	5,200.00
7101b · Acad-Workshops	1,800.00
7101c · Acad-Middle School	1,500.00
7101d · Acad-High School	1,500.00
7101e · Acad-LowerSchool II	1,300.00
7101f · Acad-LowerSchool I	1,300.00
7101g · After-School Program	1,000.00
7101i · Acad-Interns	1,500.00
7101j · InternStipend	3,600.00
7101k · AcadAdminCoordinator	3,600.00
7101z · ExeDirector-Acad	3,600.00
Total 7101 · Acad-Staff	25,900.00
7102 · Acad-Supplies&Materials	950.00
7103 · Meals-Academy	69.58
7104 · Promotional-Academy	650.00
7105 · Acad-Rent (20%)	2,940.00
7106 · BGE-A 87264	0.00
7107 · Acad Insurance	125.00
Total 7100 · Academy Expenses	30,634.58
7200 · Seminars & Workshops	
7201 · Workshop-Staff	0.00
7203 · Promotional Materials-Seminars	0.00
Total 7200 · Seminars & Workshops	0.00
Total 7000 · Educational Programs	30,634.58
8000 · House Expenses	
8003 · Receptions	
8003-C · Cabaret-Receptions	0.00
8003-S · Opening Night Receptions	0.00
Total 8003 · Receptions	0.00
8004 · Hse-Rent(20%)	2,944.80
8005 · Hse-Repairs&Maintenance	300.00
8006 · Sales Tax	60.00
8009 · Concession Supplies	3,300.00
Total 8000 · House Expenses	6,604.80
9000 · Grant & Donations Expenses	
9005 · FundRaising-Sal(20%)	4,200.00

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9006 · FundRaising-Rent(10%)	
11018 · Rent (5%)	888.00
Total 9006 · FundRaising-Rent(10%)	888.00
9007 · Grant Expense	100.00
Total 9000 · Grant & Donations Expenses	5,188.00
9500 · GALA Expenses	
9501 · Advertising-GALA	300.00
9502 · Catering-GALA	0.00
9503 · Production-GALA	0.00
9504 · Promotional Materials	400.00
9505 · Talent Fee-GALA	250.00
9506 · GALA-AuctionExpense	1,045.00
Total 9500 · GALA Expenses	1,995.00
Total Expense	161,659.18
Net Ordinary Income	8,288.82
Net Income	8,288.82