

SPOTLIGHTERS

Profit & Loss Budget Overview

September 2013 through August 2014

	Sep '13 - Aug 14
Ordinary Income/Expense	
Income	
5100 · Income	
5400 · GALA Income	
5410 · GALA Silent Auction Income	1,500.00
5420 · GALA Ticket Sales	1,500.00
5430 · GALA Donations	0.00
5440 · GALA-BarConcessions	0.00
	3,000.00
Total 5400 · GALA Income	3,000.00
Total 5100 · Income	3,000.00
5110 · Theatre Income (Programs)	
5111 · Ticket Sales	64,700.00
5112 · Program Ads	1,925.00
5113 · Subscriptions	4,550.00
5114 · Gift Certificate	0.00
5115 · Misc Income	0.00
	71,175.00
Total 5110 · Theatre Income (Programs)	71,175.00
5200 · Grants & Donation Income	
5210 · General Grants	
5212 · Endowments-Restricted gifts	0.00
5214 · Foundation Grant	
5214-1 · Baker Fund	5,000.00
5214-10 · BHT	2,500.00
5214-11 · CharlesThompsonCharitableTrust	0.00
5214-2 · Laverna Hahn Trust	5,000.00
5214-3 · Rouse Foundation	2,500.00
5214-4 · TRowePrice Foundation	1,000.00
5214-7 · Macht Foundation	1,000.00
5214-8 · JohnLeidy Foundation	1,000.00
5214 · Foundation Grant - Other	0.00
	18,000.00
Total 5214 · Foundation Grant	18,000.00
5215 · Government Grants	
5215-1 · FreeFallProgram	500.00
5215-2 · BOPA - Baltimore City	0.00
	500.00
Total 5215 · Government Grants	500.00
Total 5210 · General Grants	18,500.00

5:16 PM
07/24/14
Cash Basis

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5240 · Improvements - House	
5241 · ADA Renovations	
5241-1 · Box Office Renovations	0.00
5241 · ADA Renovations - Other	0.00
Total 5241 · ADA Renovations	<u>0.00</u>
Total 5240 · Improvements - House	0.00
5260 · Equipment - Theatre	0.00
Total 5200 · Grants & Donation Income	18,500.00
5211 · Partner	16,050.00
5220 · Educational Program Grants	
5223 · Academy Grants-Foundation	
5223-1 · Wright Family Foundation	10,000.00
5223-4 · ClaytonBakerTrust	5,000.00
Total 5223 · Academy Grants-Foundation	<u>15,000.00</u>
5220 · Educational Program Grants - Other	0.00
Total 5220 · Educational Program Grants	<u>15,000.00</u>
5300 · House Income	
5310 · Concession Sales	2,100.00
5320 · Souvenir Sales	0.00
5330 · Misc Income	0.00
Total 5300 · House Income	<u>2,100.00</u>
5500 · Education Income	
5510 · Academy - Tuition	10,100.00
5511 · Acad-AfterSchool	1,650.00
5512 · Acad-Workshops	0.00
5520 · Seminar & Workshop Fees	0.00
Total 5500 · Education Income	<u>11,750.00</u>
Total Income	<u>137,575.00</u>
Gross Profit	137,575.00

5:16 PM

07/24/14

Cash Basis

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Expense	
10000 · General & Accounting Expenses	
11001 · Advertising	300.00
11002 · Promotional Materials	1,000.00
11003 · Marketing	600.00
11004 · Licenses	250.00
11005 · Dues & Subscriptions	550.00
11006 · Office Equipment	900.00
11007 · Office Supplies	1,200.00
11008 · Postage	830.00
11010 · Telephone Services	1,800.00
11011 · Internet Services	400.00
11012 · Insurance-Com 40%	1,250.00
11014 · Insurance-Workman's Comp	0.00
11015 · Interest & Finance Charges	2,400.00
11016 · BGE-H 927892	2,387.01
11017 · Salary (40%) G&A	11,279.68
11020 · Misc Taxes-Fees	0.00
11021 · Consultants	0.00
11022 · Legal & Accounting Fees	100.00
11023 · Penalties	0.00
11024 · Misc G&A Expenses	1,392.00
11026 · Bank Fee	0.00
Total 10000 · General & Accounting Expenses	<u>26,638.69</u>
6000 · Theatre Expenses	
6001 · Advertising	500.00
6002 · Costumes	4,200.00
6003 · Props	1,200.00
6004 · Sets	1,800.00
6005 · Directors Fee	0.00
6007 · Stage Mgr Fee	0.00
6009 · Talent Fees	
6009-4 · Do or Die	0.00
6009-5 · Spots Cabaret	0.00
6009-6 · Musicians-Productions	2,500.00
6009 · Talent Fees - Other	0.00
Total 6009 · Talent Fees	<u>2,500.00</u>
6010 · Theatre Equipment	
60100 · Lighting & Sound Equipment	
60102 · Lighting Equipment	300.00
60103 · Sound Equipment	300.00
Total 60100 · Lighting & Sound Equipment	<u>600.00</u>

5:16 PM
 07/24/14
 Cash Basis

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60110 · Theatre Tools	150.00
6010 · Theatre Equipment - Other	0.00
Total 6010 · Theatre Equipment	750.00
6012 · Thtre-Repairs & Maintenance	1,200.00
6013 · Thtre-General Supplies	360.00
6014 · Royalties	
01-11R · Royalty-Tea&Sympathy	0.00
2-11R · Fantasticks	0.00
6014 · Royalties - Other	12,000.00
Total 6014 · Royalties	12,000.00
6015 · Promotional Materials	1,200.00
6016 · Credit Card Fees	2,904.00
6017 · Ticket Turtle Fees	3,540.00
6018 · Thtre-Rent(50%)	8,914.20
6019 · BGE-T 039624	5,337.57
6020 · Thtre-Salary(40%)	11,399.68
6021 · Printing (Ink Cost)	4,200.00
6022 · PhotoCall	1,800.00
6023 · Thtre-ComIns60%	1,000.00
6024 · Scripts	550.00
6025 · Benefit Payment	0.00
6000 · Theatre Expenses - Other	0.00
Total 6000 · Theatre Expenses	65,355.45
66000 · Payroll Exp-Taxes	2,513.60
66900 · Reconciliation Discrepancies	0.00
7000 · Educational Programs	
7100 · Academy Expenses	
7101 · Acad-Staff	
7101a · Acad-Admin	7,000.00
7101b · Acad-Workshops	2,000.00
7101c · Acad-Middle School	1,750.00
7101d · Acad-High School	1,750.00
7101e · Acad-LowerSchool II	1,400.00
7101f · Acad-LowerSchool I	1,400.00
7101g · After-School Program	2,000.00
7101i · Acad-Interns	1,200.00
7101z · ExeDirector-Acad	0.00
Total 7101 · Acad-Staff	18,500.00

5:16 PM

07/24/14

Cash Basis

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7102 · Acad-Supplies&Materials	1,275.00
7103 · Meals-Academy	200.00
7104 · Promotional-Academy	300.00
7105 · Acad-Rent (20%)	5,957.16
7106 · BGE-A 87264	789.45
7107 · Acad Insurance	400.00
Total 7100 · Academy Expenses	27,421.61
7200 · Seminars & Workshops	
7201 · Workshop-Staff	0.00
Total 7200 · Seminars & Workshops	0.00
Total 7000 · Educational Programs	27,421.61
8000 · House Expenses	
8003 · Receptions	
8003-C · Cabaret-Receptions	150.00
8003-O · Receptions Other	0.00
8003-S · Opening Night Receptions	1,200.00
Total 8003 · Receptions	1,350.00
8004 · Hse-Rent(20%)	2,674.20
8005 · Hse-Repairs&Maintenance	1,200.00
8006 · Sales Tax	120.00
8009 · Concession Supplies	1,500.00
8010 · Souvenir Cost	600.00
8011 · Box Office Renovations	0.00
Total 8000 · House Expenses	7,444.20
9000 · Grant & Donations Expenses	
9002 · Consultants-grants	0.00
9005 · FundRaising-Sal(20%)	5,773.84
9006 · FundRaising-Rent(10%)	
11018 · Rent (5%)	0.00
9006 · FundRaising-Rent(10%) - Other	1,782.84
Total 9006 · FundRaising-Rent(10%)	1,782.84
9007 · Grant Expense	0.00
9008 · Fund Raising (25%) BGE	0.00
Total 9000 · Grant & Donations Expenses	7,556.68

5:16 PM
07/24/14
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9500 · GALA Expenses	
9501 · Advertising-GALA	150.00
9502 · Catering-GALA	0.00
9504 · Promotional Materials	250.00
9505 · Talent Fee-GALA	150.00
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Total 9500 · GALA Expenses	550.00
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Total Expense	137,480.23
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Net Ordinary Income	94.77
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Net Income	94.77
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